



Here is the mySFGteam recommended In The Field Packing List:

- PC Laptop
- Laptop Power cord!
- Leads of your Appointment
- In Home Client Questionnaires
- ASAP planner
- Carrier Product Applications & Questionnaires
- Copy of your license
- Final Expense Flip Chart (if working FEX leads)
- Black Ink GEL Pens (yes- BLACK GEL!)
- GPS
- Leads (to door knock)
- "Delivery" Post it notes for door knocks (Available at Conference!)
- Business Cards (Vistaprint.com)
- Breath mints
- Something to drink & light snack (apple/ bar/ etc)
- Taser or pepper spray
- Audio to listen to (Audio Books, Soundcloud playlists)
- Sunglasses
- Body Spray to freshen up (if a past client was a smoker, etc)
- Car phone plug &/or portable battery unit
- Headphones for hands free talking on phone

Oh! And remember to always pack your SMILE!!! 😊